

THE REAL

Six Sigma Stands Up



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SIX SIGMA
STANDS UP



10 years ago, Six Sigma Consultants, Inc. changed the face of business as one of the first pioneers to design and implement the Six Sigma methodology on a global basis for world-class companies such as GE and AlliedSignal. The execution of Six Sigma set a new business standard in performance, results and success, changing the way business is done.

THE SIX SIGMA STORY

From its moment of conception, Six Sigma was considered revolutionary. The six original pioneers who implemented the methodology at Allied Signal – the only true Senior Master Black Belts – vowed that the system would unearth inefficiencies in business operations that lead to outrageous levels of defects and extraordinarily wasteful operating costs. The quality of a company's output would improve, they said, saving an estimated 20-40% of budget in COPQ (cost of poor quality.) The system soon delivered everything the pioneers had promised. Soon, there was no stopping the flurry of executives wanting to take the fast track to vastly improving their company's bottom line.

Clearly, in order to achieve the full benefit of Six Sigma and unlock the extraordinary, untapped potential of your organization, it is crucial that corporate managers choose authentic teams to lead their deployment. However, distinguishing the genuine articles from those who just hang out a shingle can be difficult. With so many imitators professing Six Sigma expertise, business professionals need a scorecard to keep track.

Now there is one. The SSC Scorecard features guidelines that help company officials ascertain whether their own Six Sigma deployment team is up for the job. Each of the points emphasized on the SSC Scorecard are essential for the methodology to succeed in an organization, stressing continual acceptance and discipline. It is vital that all levels of the organization fully endorse the Six Sigma program, starting from the very top, with the CEO; otherwise the company is just wasting valuable time, resources, and money.

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Are you ready for:

THE SIX SIGMA CO. SCORECARD

- ✓ **Walk Away Acid Test.** If the CEO is not on board, the Six Sigma firm has to have the backbone to walk because without support from the top, Six Sigma fails to produce the maximum return on investment.
- ✓ **Drive A Tank Through Corporate Silos.** No fiefdoms or functional silos. Enterprise-wide buy-in is a must and this is only accomplished through information dissemination from leadership through rank and file.
- ✓ **Draw A Straight Line from Main St. to Wall St.** Need to validate projected savings and demonstrate how it translates into company growth.
- ✓ **Show Me The Risk.** Six Sigma firms need to assess upfront the money to be saved with a guaranteed minimum savings equal to 20% of a company's revenues.
- ✓ **CEO's Do The Talking.** Talk to CEO's who have been served by the Six Sigma practitioners and had sustainable results. Focus on dollars saved, not number of Black Belts trained.

Then you are ready to
bring in Six Sigma Co.!

IS SIX SIGMA RIGHT FOR ME?

No matter the company, its scale, size or market focus, SSC helps any organization achieve a true and demonstrable measure of success. By applying key Six Sigma practices to any manufacturing, transactional or service setting, our clients realize the predictable goals of profitable results and defect reduction. Certain core attributes, unique tools and products distinguish our service offerings and propel impressive outcomes that deliver the solutions you need. We have proven this time and again across a wide-range of industries and view our client base as a clear demonstration of Six Sigma's applicability and success.



OUR CLIENTS

BANKING AND FINANCE

- Berkshire Bank
- CBC Companies
- Chase Manhattan
- Citibank
- Comdata
- Statestreet Bank
- Washington Mutual

MULTI-INDUSTRY CONGLOMERATE

- Allied Signal
- General Electric
- Robert Shaw
- Siebe LTD

TECHNOLOGY

- Intuit
- SDI
- Sematech

POWER & UTILITY

- PSE&G
- Texas Utilities

TELECOM

- KMC Telecom
- Marconi Communications
- Verizon

AUTOMOTIVE

- Caterpillar
- Decoma
- Ford Motor Company
- Intier Automotive
- Libbey Owens Ford
- Magna
- Navistar
- Tenneco Automotive

RETAIL

- Adler LTD
- May Company
- Target Corporation

INTERNET

- Target Direct.com
- Ubid.com

DEFENSE

- Northrop Grumman
- Raytheon

HEALTHCARE

- Cardinal Health
- Fairview Healthcare
- Invitrogen
- Penn Healthcare
- Schering Plough
- Stryker

MANUFACTURING

- American Standard
- Bombardier
- Dacor
- Essilor
- Johns Mansville
- Mead
- Nokia
- Palm, Inc.
- Worthington Steel

EDUCATION

- Penn State
- Texas A&M

CONSULTING AND QUALITY

- Booz-Allen & Hamilton Inc.
- Deloitte & Touche
- Ernst & Young

CHEMICAL, MINING & EXPLORATION

- BHP Billiton
- Dupont
- Kermira Pigments

THE SIX SIGMA CONSULTANTS, INC. DIFFERENCE

The experienced, highly skilled professionals at SSC have consulted and serviced some of the world's most recognizable global firms across all industries. SSC's proven techniques ensure that companies who implement Six Sigma are able to sustain the gain long after the consultants have gone. This is an invaluable distinction, particularly to companies new to the methodology, such as transactional and service industries including healthcare, finance and retail.

SSC continues to serve the international corporate community with distinction, with a breadth of offerings including, strategies for business growth, problem-solving techniques for maximum efficiency and revenue generating consulting. These products and services are a continuation of SSC's commitment to providing innovative business solutions that drive cultural change and breakthrough financial results.

PRODUCTS AND SERVICES

Consulting: SSC's proven techniques ensure that companies who implement Six Sigma are able to sustain the gain long after the consultants have gone. SSC's exclusive "Test Drive" allows businesses new to Six Sigma to try the methodology before committing to its implementation.

E6Sigma: Putting the power of Six Sigma directly into the hands of qualified professionals, E6Sigma is the platform that allows Black Belts and quality directors to independently deploy and maintain the original Six Sigma to its fullest potential.

Radical Thinking: Radical growth demands Radical Thinking. Targeted towards today's progressive-minded CEOs, Radical Thinking is a revolutionary, business-building, top to bottom reassessment of how the company conceives, creates and markets its products and/or services.

*Committed to providing innovative business solutions
that drive cultural change and breakthrough financial results.*

Our Value:

Powerful Cultural Change

Fully Realized Cost Savings

Maximum ROI

Greater Client Satisfaction

Increased Shareholder Value

SIX SIGMA CONSULTANTS, INC. MISSION

For over a decade, Six Sigma Consultants, Inc. (SSC) has been delivering integrated, innovative business solutions that set the standards in performance, results and client fulfillment, for some of the world's most recognizable global firms. Led by industry pioneer and CEO Greg Brue, SSC provides a host of products and services that achieve measurable, breakthrough financial results, ensure business growth, drive cultural change, and improve customer satisfaction.

At SSC, we take every step necessary to ensure that our clients sustain those gains through knowledge transfer upon successfully implementing the Six Sigma methodology. We guarantee measurable results based not upon opinion, but upon years of documented evidence that tell the SSC story across the business spectrum.

Radical Thinking

E6Sigma

Consulting

*Can Your Business Afford To Live
Without Six Sigma?*

